





Report NO.: QIP-ASI234892

Audit Date : 2023-06-01

Holder:	Audit Edwerd
Company Name (English):	ABC Technical Services Co., Ltd.
Company Name (Chinese):	ABC技术服务有限公司
Showroom:	https://123333333333.en.made-in-china.com
Registered address:	Jiangbei New Area, Nanjing, Jiangsu, China
Actual address:	Jiangbei New Area, Nanjing, Jiangsu, China
Indent Type:	• Initial Audit
Main Product:	Anhui
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Sign for and on behalf of SG Services Co., Ltd.	S-CSTC Standards Technical
Jervices co., Liu.	

Auditor:

Winni

Reviewed by:

Wendy



5/F,B-4 Building,Zijin (Baixia) Technology Incubation Special Park, No.1 Guanghua Road, Nanjing, China 210014 t (86-25) 87128385 f (86-25) 83407773 www.sgsgroup.com.cn 中国・南京・秦淮区光华路1号紫金白下创业特别社区4号楼B幢5楼 邮编: 210014 t (86-25) 87128385 f (86-25) 83407773 e as.cn@sgs.com

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1. General Information

1.1 Company Overview

• •	ese): ABC技术服务有限公司 sh): ABC Technical Services Co., Ltd.
Is the English name an	offshore company name? O Yes O No
Showroom : Audited site :	https://12333333333.en.made-in-china.com Jiangbei New Area, Nanjing, Jiangsu, China
Product :	Table lamp, Light strip, Emergency light
General Comments :	ABC Technical Services Co., Ltd. is a manufacturer and trade enterprise with 10000 employees, covering an area of over 90000 square meters. The company's annual foreign trade export volume exceeds 100 million US dollars.Import and export of lighting products and various related businesses technical service
Indent Type :	• Initial
Company Photos :	
Photo	
Contents : 1. General Information 2. Export Trade Capare 3. Manufacturing Capare 4. Service Capacity 5. Quality Control Capare 6. R&D Capacity 7. Financial Capacity 8. Sustainable Develop 9. Photos	acity pacity
1.2 Company Info	brmation
Registration Number :	



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Year of established :	2023-06-01	Valid Date :	Long term			
Registered capital :	100000000 CNY	Company Area :	90000 square meter			
Registered address :		Jiangbei New Area, N	anjing, Jiangsu, China			
Business scope :		Export of various lighting products and technical services				
Products manufacture	d/sold scope :	Table lamp, Light stri	p, Emergency light			
Type of ownership :		 Limited Company 				
Company type : • Combined						
Associated company :		O Yes ○ No DEC Technical Service	es Co., Ltd.			
		 Legal representative family or couple 	e of two companies is immediate			
		Registered Address :	 Chinese Mainland 			
		Business License NO.	: 6799055HJ900			
1.3 Employees D	etails					
Explanation of code ar	nd employee details :					

Code	Department	Number of employees
A	General Manager	1
В	Human Resources Department	1
С	Finance Department	1
D	Sales Department	1
E	Production Department	1
F	Purchase Department	1
Number in to	tal: 6	

1.4 Contact Information



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Contact person : Fax number : Phone number : URL/Web address : Joy 025-99999999 https://12333333333.en.made-in-china.com



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2. Export Trade Capacity

Export Trade Capacity

Does the company have a valid Impo	rt and Export license? 💿 Yes 🔘 No	
Annual Revenue :USD 30Customers Quantity :20,000Export experience :20 Year		20,000,000
Proportion of foreign trade market :	• 50%~80%	
Repeat Buyers Choice :	• 80%~100%	
Cooperated with Fortune 500 :	● Yes ○ No	
Customer's Name :	Wal-Mart	
The language freely used by foreign	rade staff: • English • Other (French 、Spanish)	
The number of foreign trading staff v6-10 years 60 staffover 10 years 200 staff	vith relevant trading experience :	
Total staffs: 260		
Main Export Market :		
Market	Main Product	Main client
North America	Table lamp, Light strip, Emergency light	Customer 1
South America	Table lamp, Light strip, Emergency light	Customer 2
Europe	Table lamp, Light strip, Emergency light	Customer 3
Southeast Asia/ Mideast	Table lamp, Light strip, Emergency light	Customer 4
Africa	Table lamp, Light strip, Emergency light	Customer 5
East Asia (Japan/ South Korea)	Table lamp, Light strip, Emergency light	Customer 6
Australia	Table lamp, Light strip, Emergency light	Customer 7



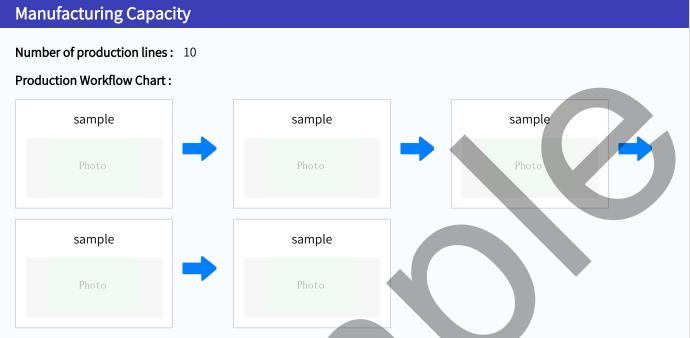
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3. Manufacturing Capacity



Products Situation (Top five Product Categories) :

Product	Price range	Min. order quantity	Top monthly output	Average monthly output	Total in Last Year
Photo	15-20 USD	100	100000	80000	1200000000
Photo	15-20 USD	200	100000	80000	1200000000
Photo	15-20 USD	300	200	80000	1200000000
Photo	15-20 USD	400	200	80000	120000000



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Photo	15-20 USD	500	200	80000	120000000
Iain Facilities :					
Picture	Facility name		untry/ Region of origin	Target Value/ machine*day	Quantity
Photo	Solar panels	China		800	2
		-	establish outsource S :iated sub-contractor?		



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4. Service Capacity

4.1 Overseas service capa	city		
Do you have In-stock capacity?	Yes	◯ No	
Do you have an overseas warehou	se? 💿 Yes	◯ No	
Do you have an overseas showroo	m? 💿 Yes	◯ No	
Do you have an overseas agent/bra	anch? 💿 Yes (UI	K Branch) 🔿 No	
Minimum order quantity :	1000		
Have you participated in offline tra	a de shows? 	○ No	
_			
Trade show name	Date attend	Country/Region	Picture
Hong Kong Lighting	2019-10	Hong Kong, China	Photo
4.2 Export Overall Situation	on		
Overseas services countries :		• Yes (UK)	🔿 No
The content of overseas services p	rovided :	Debugging	
		MaintainRepair	
		Training	
		Equipment Installation	
Nearest port :		Shanghai Port	
Acceptable quotation terms :		• FOB	
		• CIF • CFR	
		• EXW	
Acceptable payment terms :		● LC ● T/T ● D/P ● Pa	ayPal • Western Union
		 Small-amount payment 	
Average lead time (Peak Season) :		• within 15 workdays	
Average lead time (Off Season) :		• one month	



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4.3 Supplier Management

Number of qualified suppliers: 100

Does the company establish and implement an effective suppliers' assessment procedure?

• Have the written procedures and followed records

Does the company have an updated list of approved suppliers?

• The approved suppliers list was updated in 2022

Are corrective & preventive actions mechanism established and implemented effectively (including the suppliers / subcontractors control, incoming inspection, process control, final inspection and customer complaint)?

• Has the clear procedure and followed records

Is there a clear procedure for handling customer complaints?

• Has the clear procedure and followed records



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5. Quality Control Capacity

5.1 Overall situation			
Is there quality assurance? 💿 Yes 🔘 No			
Own brand name: ABC、RFG			
Own brand quantities : 2			
5.2 Quality Management			
Is there traceability identification of raw materials? O Yes) No		
Are written instructions available for onsite material inspection	n/testing? Are the re	elevant records ma	aintained?
 Has instructions and uniformly followed 			
Are the necessary items /documents provided at appropriate l	ocation and under o	control?	
Work Instructions /procedures			
Are written inspections /testing instructions available for finish	ned products and th	e relevant record	maintained?
Have instructions and uniformly followed			
What type of inspection is used for finished products?			
• 100% inspection: • Visual inspection			
 Function inspection 			
Are non-conforming units clearly marked/ segregated to preve	ent accidental dispa	tch?	
Marked and segregated	*		
How are the non-conforming units handled?			
Repaired and re-inspection			
Is there warehouse control process and records?			
 With written procedure and kept relevant records 			
Number of QA and QC inspection staffs: 20			
Test Equipment Situation :			
Equipment name	Model	Quantity	Useful life
Bulb brightness tester	OHSP-350	5	10



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6. R&D Capacity

R&D Capacity					
There is/are 100 R&D en	gineer(s) in the co	mpany.			
What is the main job responsibility for R&D engineers?					o annual product plan, nual product plan, ew, technical , and technical n.
Is there any relevant dea documentation availab	• • • •		ation, and valid	ation 💿 Yes 🔿	No
What are the software a	nd instruments the	at R&D employ	ees are using?	Auto CAD.	CAM、PLM
Patent Situation :					
Patent nar	me	Quanti	ty	Patents Av	warded
ABC		1		desig	gn
Do you provide 3D softw What design services are • Customization from S • Flexible customization Are there any new produce	e provided? amples • Custon	nization from E	•	Customization • Mino	r Customization
New Product	S	Quantity		Picture	
Emergency light	hts	5		Photo	
ODM service available :			Yes	◯ No	
OEM for popular brands	5		Yes	○ No	
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Does the company receive a national award?

• National Science and Technology Progress Award: Asian Lighting Design Award

Is there SDK available?

🔘 Yes No



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7. Financial Capacity

Financial Capacity

Financial Data :

Item	Content	2022	2021	2020
1	Operating revenue	50,000,000	40,000,000	30,000,000
2	Operating cost	20,000,000	10,000,000	30,000,000
3	Gross profit	30,000,000	30,000,000	20,000,000
4	Operating profit	29,000,000	19,000,000	19,900,000

Balance Sheet:

Item	Content	2022	2021	2020
1	Cash and cash equivalents	20,000,000	145,678,999	17,895,436
2	Total current assets	15,000,000	345,678	237,899
3	Total current liabilities	3,908,765	876,546	566,889
4	Total assets	10,000,089	876,546	566,889

Cash Flow from Operating Activities :

ltem	Content	2022	2021	2020
1	Cash received from sales of goods or rendering of services	123,456,779	145,678,999	17,895,436
2	Sub-total of cash inflows	356,778	345,678	237,899
3	Sub-total of cash outflows	788,654	876,546	566,889

Key Performance Indication :

Item	Content	2022	2021	2020
1	Operating revenues year-on-year rise: (OR in this year- OR in last year) / (OR in last year)	34,567,789	67,789,997	45,567,899



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	2	Gross Margin: Gross profit/ Operating revenues	234,345	567,789	6,789,900	
	3	Current ratio: Current assets / Current liabilities	134,566	566,788	456,678	
Remark : All monetary amounts quoted in this part are shown in CNY, unless otherwise stated.						



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8. Sustainable Development Capacity

8.1 Certification and Report	
Management system certification : • ISO9001:2015 certificate	
Does the company hold regular fire drills in last year? O Yes O No	
8.2 Environment management	
Does the company have factory environmental impact assessment report ?Image: YesNoDoes the company have EIA reply ?Image: YesNoIs the actual founding consistent with EIA acceptance comments ?Image: YesNoDoes the company have Pollution discharge permit ?Image: YesNoDoes the company have Fixed pollution source pollution discharge registration ?Image: YesNo	
8.3 Enterprise digital transformation	
Business digitization : Has the enterprise started the construction of enterprise digitalization process at this stage?	• Yes · No
Has the enterprise established a technical transformation plan? Does the enterprise currently establish a database based on digital construction to effectively collect and monitor big data in real time?	 Yes No Yes No
Management digitization : Does the enterprise establish and use ERP system to realize digital management of production, procurement, quality control, logistics and other processes?	● Yes ○ No
Does the enterprise establish and use OA system to manage all processes? Has the enterprise established a CRM system for customer relationship management?	 Yes No Yes No
Operation digitization : Has the enterprise established SAP system for the management of internal financial system? Has the enterprise established an AI model to process big data and achieve decision enabling management?	● Yes ○ No ● Yes ○ No



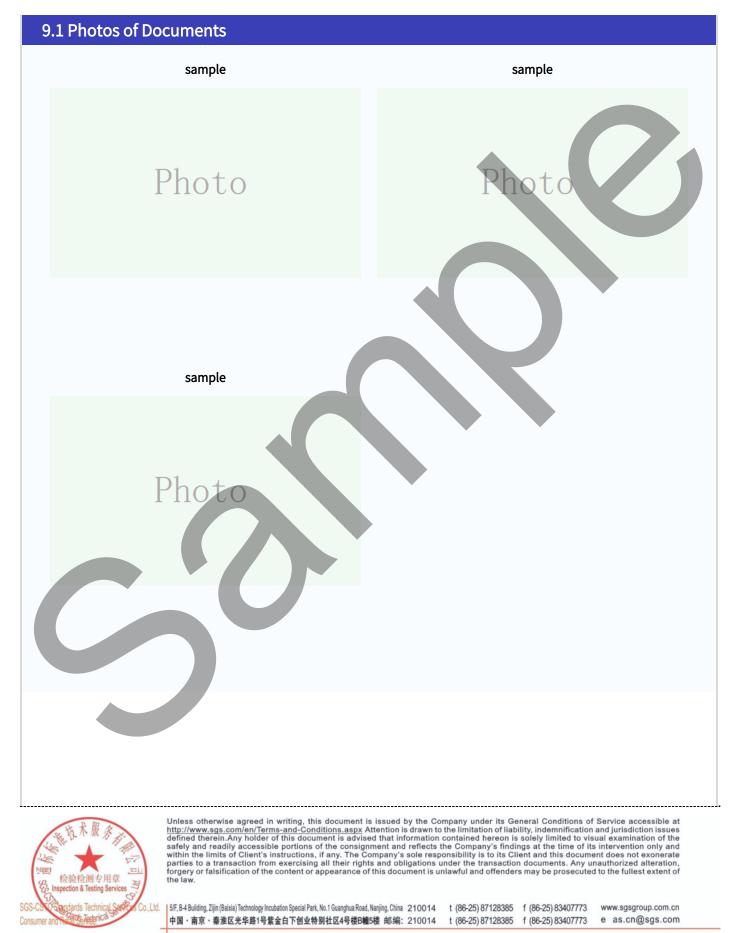
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9. Photos



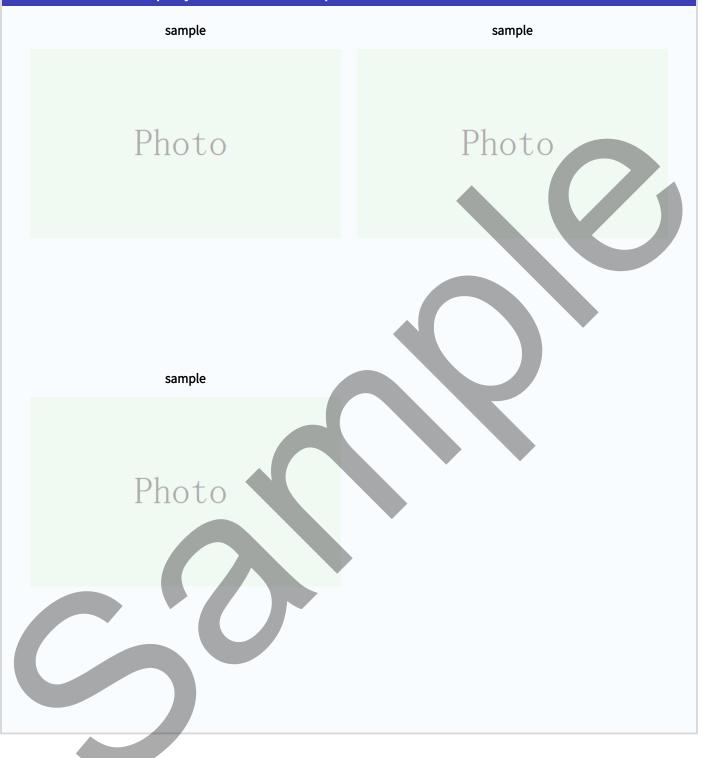
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9.2 Photos of Company and Product Sample





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