



Audit Report

Report NO.: MIC-ASR239722

Audit Date: 2023-06-12

Holder:

Company Name (English): Focus Technology Co., Ltd. Nanjing Test

Company Name (Chinese): ABC技术服务有限公司

Showroom: <https://123333333333.en.made-in-china.com>

Registered address: ABC Focus Technology Co., Ltd. Nanjing Test
Focus Technology Co., Ltd. Nanjing Test
Focus Technology Co., Ltd. Nanjing Test
Focus Technology Co., Ltd. Nanjing Test

Actual address: ABC

Indent Type: • Re-Audit

Main Product: Anhuia



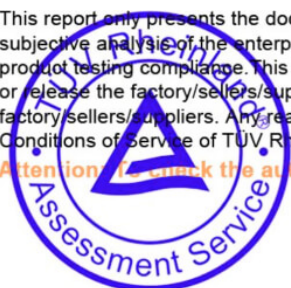
Sign for and on behalf of TÜV Rheinland

Auditor: AB

Reviewed by: ABC

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1. General Information

1.1 Company Overview

Company Name (Chinese): ABC技术服务有限公司

Company Name (English): Focus Technology Co., Ltd. Nanjing Test

Is the English name an offshore company name? ☐ Yes ☒ No

Showroom: <https://123333333333.en.made-in-china.com>

Audited site: ABC
Focus Technology Co., Ltd

Product: ABC

General Comments: ABC

Indent Type:

- Re-audit

Company Photos:



Contents:

- 1. General Information
- 2. Export Trade Capacity
- 3. Manufacturing Capacity
- 4. Service Capacity
- 5. Quality Control Capacity
- 6. R&D Capacity
- 7. Financial Capacity
- 8. Sustainable Development Capacity
- 9. Photos

1.2 Company Information

Registration Number: abc

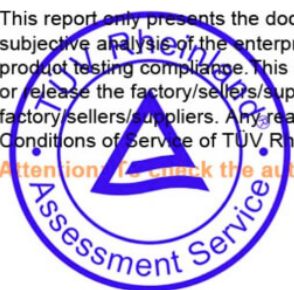
Name of legal representative: abc

Year of established: 2023-06-12

Valid Date: Long term

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Registered capital : 100000 CNY **Company Area :** 100 square meter

Registered address : ABC Focus Technology Co., Ltd. Nanjing TestFocus Technology Co., Ltd. Nanjing TestFocus Technology Co., Ltd. Nanjing TestFocus Technology Co., Ltd. Nanjing TestFocus Technology Co., Ltd. Nanjing TestF

Business scope : abc

Products manufactured /sold scope : abc

Type of ownership : • Limited Company

Company type : • Trading Company

Associated company : ☒ Yes ☐ No
ABC

• The two companies have same legal representative

Registered Address : • Chinese Mainland

Business License NO. : 123

1.3 Employees Details

Explanation of code and employee details :

Code	Department	Number of employees
A	GM	1
B	Admin Dept.	1
C	R&D Dept.	1
Number in total: 3		

1.4 Contact Information

Contact person : abc

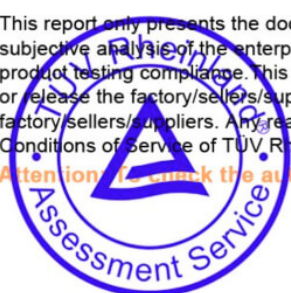
Fax number : abc

Phone number : 13640729986

URL/Web address : [abc](#)

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2. Export Trade Capacity

Remark: The audit content of this part relates only to its associated enterprise ABCCC

Export Trade Capacity

Does the company have a valid Import and Export license? ☒ Yes ☐ No

Annual Revenue : Confidential Annual Export Revenue : Confidential
Customers Quantity : Customers Quantity
Export experience : 11123455

Proportion of foreign trade market : • 10%~30%

Repeat Buyers Choice : • 10%~30%

Cooperated with Fortune 500 : ☒ Yes ☐ No

Customer's Name : ABC

The language freely used by foreign trade staff : • English

The number of foreign trading staff with relevant trading experience :

- 1-5 years 1 staff
- 6-10 years 2 staff

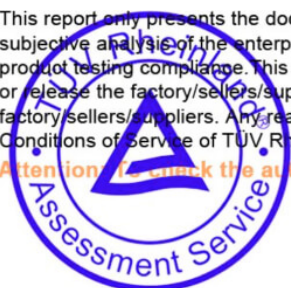
Total staffs : 3

Main Export Market :

Market	Main Product	Main client
North America	abc	Confidential
South America	abc	Confidential
Europe	acb	Confidential
Southeast Asia/ Mideast	acb	Confidential
Africa	acb	Confidential
East Asia (Japan/ South Korea)	acb	Confidential
Australia	acb	Confidential
Domestic Market	acb	Confidential

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3. Manufacturing Capacity



Manufacturing Capacity

Number of production lines : 3


Production Workflow Chart :



Products Situation (Top five Product Categories) :

Product	Price range	Min. order quantity	Top monthly output	Average monthly output	Total in Last Year
	Confidential	1	100	50	10000
	Confidential	1	100	50	10000

Main Facilities :

Picture	Facility name	Brand of Country/ Region of origin	Target Value/ machine*day	Quantity
	Confidential	Confidential	Confidential	1

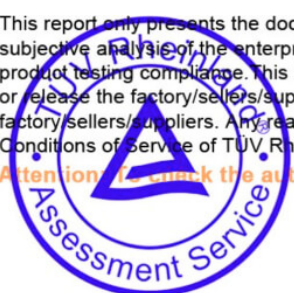
Does the factory conduct an ongoing volume reconciliation per lot or batch production to balance the quantities of claimed material purchased, in stock, and sold? ☒ Yes ☐ No

If yes, the mass balance in last 12 months were : 80%

Total material purchased was : 100 (unit: Kgs)

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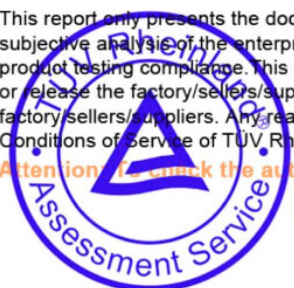


Total product produced : 80 (unit: Kgs)
Process loss : 20 (unit: Kgs)
Total material sold : 60 (unit: Kgs)
Total material in stock : 20 (unit: Kgs)
If outsource process was proceeded, does the factory establish outsource SOP? ☐ Yes ☒ No
Does the factory have a valid contract with each associated sub-contractor? ☐ Yes ☒ No

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4. Service Capacity

4.1 Overseas service capacity

- Do you have In-stock capacity? ☒ Yes ☐ No
- Do you have an overseas warehouse? ☒ Yes ☐ No
- Do you have an overseas showroom? ☒ Yes ☐ No
- Do you have an overseas agent/branch? ☒ Yes (aaa) ☐ No
- Minimum order quantity : 1
- Have you participated in offline trade shows? ☒ Yes ☐ No

Trade show name	Date attend	Country/Region	Picture
ABC	ABC	china/guangzhou	

4.2 Export Overall Situation

- Overseas services countries : ☒ Yes (aaaaa) ☐ No
- The content of overseas services provided :
- Debugging
 - Maintain
 - Repair
 - Training
 - Equipment Installation
 - N/A
- Nearest port : SHENZHEN PORT
- Acceptable quotation terms :
- FOB
 - CIF
 - CFR
 - EXW
- Acceptable payment terms :
- LC • T/T • D/P • PayPal • Western Union
 - Small-amount payment
- Average lead time (Peak Season) :
- one month
- Average lead time (Off Season) :
- one month

4.3 Supplier Management

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Number of qualified suppliers : 2

Does the company establish and implement an effective suppliers' assessment procedure?

- Have the written procedures and followed records

Does the company have an updated list of approved suppliers?

- Have the written suppliers without approved signature or date

Are corrective & preventive actions mechanism established and implemented effectively (including the suppliers / sub-contractors control, incoming inspection, process control, final inspection and customer complaint)?

- Has the procedure but no written records.

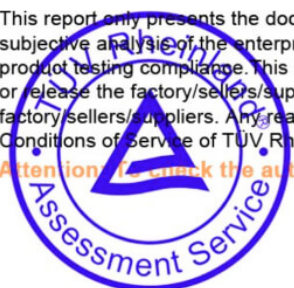
Is there a clear procedure for handling customer complaints?

- Has the procedure but no written records.

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5. Quality Control Capacity

5.1 Overall situation

Is there quality assurance? ☒ Yes ☐ No

Own brand quantities : 0

5.2 Quality Management

Is there traceability identification of raw materials? ☒ Yes ☐ No

Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?

- Has instructions and uniformly followed

Are the necessary items /documents provided at appropriate location and under control?

- Work Instructions /procedures

Are written inspections /testing instructions available for finished products and the relevant record maintained?

- Have instructions and uniformly followed

What type of inspection is used for finished products?

- Random inspection:
 - Visual inspection
 - Function inspection

Are non-conforming units clearly marked/ segregated to prevent accidental dispatch?

- Marked and segregated

How are the non-conforming units handled?

- Repaired and re-inspection

Is there warehouse control process and records?

- With written procedure and kept relevant records

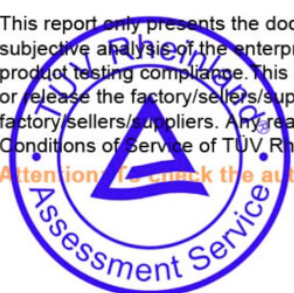
Number of QA and QC inspection staffs : 10

Test Equipment Situation :

Equipment name	Model	Quantity	Useful life
abc	ABC	1	10

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6. R&D Capacity

R&D Capacity

There is/are 10 R&D engineer(s) in the company.

What is the main job responsibility for R&D engineers?

Resign new Products

Is there any relevant design input, output, review, verification, and validation documentation available for auditor to review ?

☒ Yes ☐ No

What are the software and instruments that R&D employees are using?

CAD

Patent Situation :

Patent name	Quantity	Patents Awarded
ABC	1	design

Trademark Information : 名誉叉车

Do you have private mold?

☒ Yes ☐ No

Is it professional technique supplier?

☒ Yes ☐ No

Do you provide 3D software design services?

☒ Yes ☐ No

What design services are provided?

- Customization from Samples
- Customization from Designs
- Full Customization

Are there any new products in the past year ? ☒ Yes ☐ No

New Products	Quantity	Picture
abc	1	

ODM service available :

☒ Yes ☐ No

OEM for popular brands

☒ Yes ☐ No

Does the company receive a national award ?

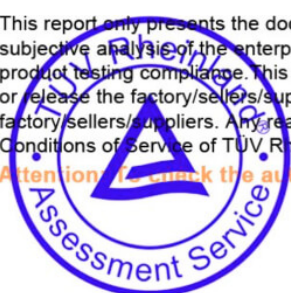
- Internationally recognized design awards : ABC

Is there SDK available ?

☒ Yes ☐ No

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7. Financial Capacity

Financial Capacity

Financial Data :

Item	Content	2022	2021	2020
1	Operating revenue	Confidential	Confidential	Confidential
2	Operating cost	Confidential	Confidential	Confidential
3	Gross profit	Confidential	Confidential	Confidential
4	Operating profit	Confidential	Confidential	Confidential

Balance Sheet :

Item	Content	2022	2021	2020
1	Cash and cash equivalents	Confidential	Confidential	Confidential
2	Total current assets	Confidential	Confidential	Confidential
3	Total current liabilities	Confidential	Confidential	Confidential
4	Total assets	Confidential	Confidential	Confidential

Cash Flow from Operating Activities :

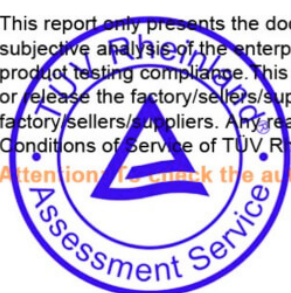
Item	Content	2022	2021	2020
1	Cash received from sales of goods or rendering of services	Confidential	Confidential	Confidential
2	Sub-total of cash inflows	Confidential	Confidential	Confidential
3	Sub-total of cash outflows	Confidential	Confidential	Confidential

Key Performance Indication :

Item	Content	2022	2021	2020
1	Operating revenues year-on-year rise: (OR in this year- OR in last year) / (OR in last year)	Confidential	Confidential	Confidential

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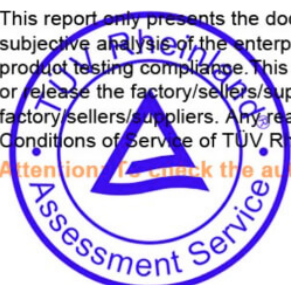
2	Gross Margin: Gross profit/ Operating revenues	Confidential	Confidential	Confidential
3	Current ratio: Current assets / Current liabilities	Confidential	Confidential	Confidential

Remark: N/A

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8. Sustainable Development Capacity

8.1 Certification and Report

Management system certification :

- ISO9001:2015 certificate
- ISO45001:2018 certificate
- ISO14001
- ISO50001

Social responsibility certification :

- SA8000
- ICTI
- ETI

Product Certification :

- UL
- FCC
- CE
- CCC

Test Reports for Raw Materials :

- UL
- FCC

Certification of recyclable material management system :

- GRS
Certification

Does the company hold regular fire drills in last year ? ☒ Yes ☐ No

8.2 Environment management

Does the company have factory environmental impact assessment report ? ☒ Yes ☐ No

Does the company have EIA reply ? ☒ Yes ☐ No

Is the actual founding consistent with EIA acceptance comments ? ☒ Yes ☐ No

Does the company have Pollution discharge permit ? ☒ Yes ☐ No

Does the company have Fixed pollution source pollution discharge registration ? ☒ Yes ☐ No

8.3 Enterprise digital transformation

Business digitization :

Has the enterprise started the construction of enterprise digitalization process at this stage? ☒ Yes ☐ No

Has the enterprise established a technical transformation plan? ☒ Yes ☐ No

Does the enterprise currently establish a database based on digital construction to effectively collect and monitor big data in real time? ☒ Yes ☐ No

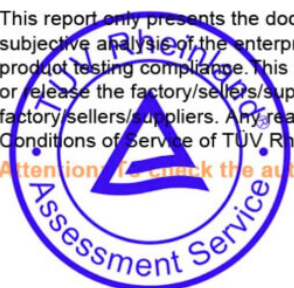
Management digitization :

Does the enterprise establish and use ERP system to realize digital management of production, procurement, quality control, logistics and other processes? ☒ Yes ☐ No

Does the enterprise establish and use OA system to manage all processes? ☒ Yes ☐ No

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Has the enterprise established a CRM system for customer relationship management?

☒ Yes ☐ No

Operation digitization :

Has the enterprise established SAP system for the management of internal financial system?

☒ Yes ☐ No

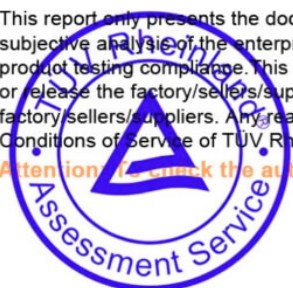
Has the enterprise established an AI model to process big data and achieve decision enabling management?

☒ Yes ☐ No

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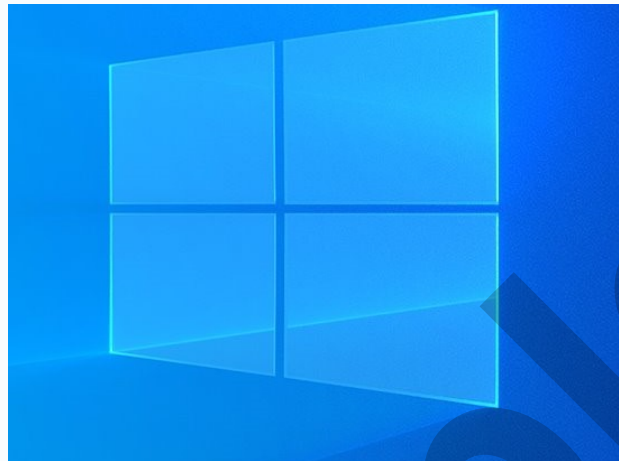
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9. Photos

9.1 Photos of Documents

11



9.2 Photos of Company and Product Sample

product sample



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